

As the saying goes, "If you can't beat the, join them".

**Well, I CAN BEAT THEM with my 2-pole COMPACTS  
But I will join them ANYWAY**

Everyone seems to be offering a MINI-RCBO now, mainly single pole switching, so I have decided to do the same. I have dropped the sale of the RCB Series tall RCBOs that I used to sell and replaced them with the MRB Series mini RCBOs.

These are single pole devices with a neutral flying lead, as are most others and they will be priced at £16.00 + VAT. My COMPACT RCBOs have been at £15.00 + VAT for 3 years, so I need to increase them to £16.00 + VAT, to maintain a reasonable margin. If I sold them via Wholesalers, instead of directly to you, the Compacts would be priced @ £20.00 + VAT at least.

**MY NEW WINTER PRICE LIST will COME INTO EFFECT January 2019**

Except for the increased price of the Compacts and the addition of the new MRB Series mini-RCBOs, there have been a few minor tweaks to various accessories, again after no change for 3 years.

I will continue to offer a Consumer Unit Bespoke Service, with boards built to your specification and arriving fully assembled. The new Price List will appear shortly on my Website.

**I AM REDUCING MY PRESENCE ON THE ECUK FORUM.**

Dozens of Forum notifications clog up my email file every week and I occasionally miss an order / enquiry as a consequence. I am always available via email and phone, as shown on my website. [www.sbstradesales.co.uk](http://www.sbstradesales.co.uk) and as shown below.

I will still continue to monitor the ECUK Forum on a regular basis and join in where appropriate..

**I AM REVIEWING MY PRODUCT RANGE**

- My involvement with the EV Charging market is minimal, so I won't promote it, unless asked.
- I will only be offering the 9mm wide MCB, for replacing a CRB Compact RCBO when needed. Once stocks have gone, I may discontinue the product, unless another application is found.

**I WILL BE CONCENTRATING MORE ON MY CORE BUSINESS**

This is my Bespoke Distribution Board business, mainly Consumer units. In addition to the metal box and the devices, I will still offer the popular Stand Off Frames, Back Knockouts, plastic glands and bespoke labelling service. Once the market for SPDs and AFDDs develops more into the Consumer Unit sector, I shall look at possibly adding these products to my core business.

Hopefully, these measures will ensure a better service to my existing and future customers.

BY THE WAY,

**I'VE SWITCHED BACK TO MY  LOGO**

For Warranty, MOQs and Pricing reasons, I adopted the OEMs own logo, **DL**.  
These issues have now been resolved, allowing me once more to use my own logo.

ORDERS  
&  
ENQUIRIES

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